

**RENOVATIONS WELL UNDERWAY** - construction work on the forage lab is progressing. The work that remains includes the installation of the new air handler and associated ductwork, ceiling, floor and painting of the cabinetry and walls. To facilitate the installation of the floor and painting, the lab will be **CLOSED ON FRIDAY 5/18 AND FRIDAY 6/01**. We're doing our best to work with and around the construction crews. We appreciate your patience and apologize for the delay in processing some of your samples. Once the construction is completed, we'll be back on track. In the meantime, take advantage of NIR analysis as much as possible to keep your samples moving through the lab.

**SULFUR ANALYSIS RETURNS!** - We had ongoing problems with the sulfur analyzer several weeks ago. We tried our best to keep the instrument up and running, but eventually realized our efforts were in vain and the instrument was shipped out for repairs. During the time the instrument was gone, you should have received credit for any sulfur analyses that were not run. If not, please contact the customer support group in the forage lab.

The sulfur analyzer is back on line and results available once again.

**NUMBERS, NUMBERS, NUMBERS!** - To insure the prompt processing of your samples, two numbers are very important. These are the **ACCOUNT NUMBER** and **ZIP CODE**.

**The dairyman's DHI Herd Code and/or the agribusiness account number should appear on all sample information sheets.** This information aids us in the billing process and insures that the results are sent to the correct addresses. Using the herd or account number, you only need to write in the name of the dairyman or agribusiness. Knowing the number allows our computer to fill in the rest.

Anytime that you do write an address, be sure to include the **ZIP CODE**. Having the correct Zip Code will avoid undue mail delays.

**FREE FAX FORAGE FACTS FLY** - more and more forage customers are taking advantage of FAX. This technology puts a printed report in your home or office the day that the analysis is completed. If you would like your reports faxed, simply write, "**FAX RESULTS and your FAX NUMBER**" in the comment section of the information sheet. Your results will be on their way and in your hands the day they're completed.

**To send information to Northeast DHIA,  
the FAX number is 607.257.6808.**