

Cows, Crops, and Farm Technology—How Can Dairy One Help You?

At Dairy One, our goal is to give you the tools to be able to make the best management decisions possible for your farm. You may be most familiar with our DHIA testing services, which are the core of the services we provide. When you receive your test results, you're able to make better management decisions based on that information. But why stop there? What if you had information about other parts of your farm--more detailed information that would help you grow better crops and better manage the day-to-day operations of your farm? Could your cows produce more milk with better feed? Could you save time and energy if you could check on pens remotely via security cameras?

Dairy One can help you with that--and more! Our services can be grouped into 3 main categories: cows, crops, and farm technology. Here, we break down the categories to help you better understand what Dairy One offers and what you can utilize on your own farm.

Cows

- Dairy One offers traditional DHIA testing services, including milk testing for fat, protein, SCC, and MUN.
- In addition, other component testing is available, including Johnes and milk culturing.
- Milk and blood pregnancy testing can help maximize open cow management.
- Multiple herd management software options, including Dairy Comp 305, Dairy Comp LS, Scout, and PCDart can integrate with and enhance your DHI service for accurate record keeping.
- The Dairy One Forage Laboratory offers feed and forage testing with a variety of NIR services and traditional wet chemistry.

Crops

- Fields and Crops software helps you create accurate, detailed, and centralized records to assist with your crop management decisions. Keep all crop information in one place, including rotation history, soil test results, fertility applications, chemical applications, and harvest data.
- The Agro-One Agronomy Services Laboratory provides soil, manure,

and plant tissue analysis to help optimize crop performance and manage your fertility program. Determine fertilizer value, comply with environmental regulations, diagnose nutrient deficiencies and excesses, and optimize plant health and growth.

Farm Technology

- The Agricultural Management Resources (AMR) team at Dairy One provides and helps implement a wide variety of the latest technology on the farm. This includes setting up on-farm networks.
- Security cameras can help you keep track of what's happening on key areas of your farm, including the parlor, tank room, calving pens, fuel tanks, and more.
- FeedWatch can be used to help develop and monitor multiple rations, forecast and track inventories, and create customized reports. Optimize feed expense by eliminating feed sheets, monitoring dry matter intakes, verifying feeding accuracy, and reducing feed waste.
- Parlor Watch allows you to monitor your farm's milk production, milking performance, and parlor wash up. Easily keep track of pounds of milk per cow for each milking, and deviations from rolling average for each pen. Parlor Watch makes it easy to monitor the start, stop, and total time for each pen and milking shift, the number of cows per hour, the pounds of milk per hour, and the time interval between pens.
- PC Green, a computer cleaning service, is a great way to keep your computer components clean and your computer data safe and well-organized.

Managing a farm is a complex job, but having the right information to help you make good decisions makes that job easier. Dairy One is committed to helping provide farmers with the information they need about their cows, crops, and day-to-day operations of their farm. Whether you need a little bit of information or a lot, Dairy One is there to help.

To learn more about how any of these services might be right for you, please contact us by phone at 800-496-3344, or by e-mail at amr@dairyone.com. We look forward to hearing from you!



Cows

- Traditional DHI Testing Services
- Johnes testing
- Milk culturing
- Milk and blood pregnancy testing
- Herd management software
- Feed and forage testing



Crops

- Fields and Crops software
- Soil testing
- Manure testing
- Plant tissue analysis



Farm Technology

- On-farm networking
- Security cameras
- FeedWatch
- Parlor Watch
- PC Green