



Dairy One

Forage Laboratory

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www.dairyone.com

Basic Submittal Form

An analysis is only as good as the sample submitted. For sampling instructions, policies and more information, visit our web site at www.dairyone.com

All prices (USD) are per sample. Prices and services are subject to change without notice. See reverse for complete package descriptions.

Name/Company: _____ Account No.: _____

Street: _____ County: (NY Only) _____

City: _____ State: _____ Zip: _____ Country: _____

Fax No. (area code): _____ email: _____

2nd email: _____ 3rd email: _____

Results sent by email. Check to receive mailed or faxed copies: Mail Fax

Report my results in the following units (check one): English (Mcal/lb.) Metric (Mcal/kg) Metric (MJ/kg)

Identify samples, e.g. mml haylage 1st cut or corn silage big bunk. List service codes for services requested.
Basic services listed on reverse, advanced services may also be requested. Full service list available on website.

Farm Name:	Services:
Description:	KC: Sample #: LAB USE ONLY
Farm Name:	Services:
Description:	KC: Sample #: LAB USE ONLY
Farm Name:	Services:
Description:	KC: Sample #: LAB USE ONLY
Farm Name:	Services:
Description:	KC: Sample #: LAB USE ONLY

Shipping and Labels (Domestic Only)

- I use my own carrier Dairy One Single Sample Mailer \$5.00 UPS Label - Ground \$6.50 UPS Label - Next Day (Air) \$25.50
 Dairy One Multiple Sample Mailer \$12.00 UPS Label - 2-Day (Air) \$18.50

Send me labels by: Mail or email UPS Ground UPS 2-Day (Air) UPS Next Day (Air)

Send me: Single Sample Mailer Multiple Sample Mailer Water Kits Manure Kits

CALIBRATE® Contract Holder: _____ Customer Name: _____

Herd Name: _____ CALIBRATE® No.: _____

Payment

Please bill my account

I have enclosed full payment by check: Check No.: _____

Please bill my credit card: Visa Mastercard American Express

Name on credit card: _____ Card No.: _____

Signature: _____ Exp. Date: _____

Each International sample is charged a \$7.00 International handling fee.

Services

(visit our web site www.dairyone.com for more information)

NIR Services

(321) Forage NIR Prime \$24: DM, CP, SP, RDP, ADICP, NDICP, est. lysine & methionine, ADF, aNDF, lignin, starch, WSC, ESC (simple sugars), NFC, fat, TFA, RUFAL, ash, RFV, RFQ (with 48hr NDFD), MILK2006 values, TDN, NEI, NEm, NEg, ME, DE, Ca, P, Mg, K, S, Cl. **Select either NDFD 24hr, 30hr, or 48hr.** 30hr is default. Silages receive lactic acid, acetic acid, and ammonia CPE. Corn silages receive starch digestibility (7hr, 4mm grind).

(327) Forage NIR Pro \$27: DM, CP, SP, RDP, ADICP, NDICP, est. lysine & methionine, ADF, aNDFom, lignin, starch, WSC, ESC (simple sugars), NFC, fat, TFA, C18:1, C18:2, C18:3, RUFAL, ash, TDN, NEI, NEm, NEg, ME, DE, Ca, P, Mg, K, S, Cl. Includes uNDFom and NDFDom values at 30, 120, 240hrs for use with CNCPS 6.5 biology. Silages receive lactic acid, acetic acid, and ammonia CPE. Corn silages receive starch digestibility (7hr, 4mm grind).

(325) Forage NIR \$18: DM, CP, SP, RDP, ADICP, NDICP, est. lysine & methionine, ADF, aNDF, lignin, starch, WSC, ESC (simple sugars), NFC, fat, ash, RFV, TDN, NEI, NEm, NEg, ME, DE, Ca, P, Mg, K, S, Cl.

(322) Grain NIR \$18: DM, CP, SP, RDP, ADICP, NDICP, est. lysine & methionine, ADF, aNDF, lignin, starch, NFC, fat, ash, TDN, NEI, NEm, NEg, ME, DE, Ca, P, Mg, K, S. Available for corn, barley, oats, wheat, triticale, distillers, and brewers grains. Corn grains receive starch digestibility (7hr, 4mm grind).

(326) Commodity NIR \$17: DM, CP, SP, ADF, aNDF, NFC, fat, ash, TDN, NEI, NEm, NEg, ME, DE, Ca, P, Mg, K, S. Available for beet pulp, canola meal, canola seed, cottonseed meal, corn gluten feed, corn gluten meal, corn germ meal, grain screenings, hominy, wheat midds, soybeans, roasted soybeans, soybean meal, heat treated soybean meal, and soy hulls.

(323) TMR NIR \$18: DM, CP, SP, ADF, aNDF, lignin, starch, NFC, fat, ash, TDN, NEI, NEm, NEg.

NIR Add-ons

(329) Wet Chemistry Minerals \$10: substitute/add wet chemistry Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo to any of the NIR packages.

(331) DCAD \$22: (329) with S and Cl for DCAD calculation.

(179) % Grass \$5: determines percentage of grass in mixed hay, haylage, or fresh forages.

(413) CALIBRATE® only \$35

(414) CALIBRATE® add-on \$25

CALIBRATE® Contract Holders complete info on reverse to receive free services

(415) CALIBRATE® only: Free

(416) CALIBRATE® add-on: Free

Wet Chemistry Services

(09) Basic \$23: DM, CP, ADF, aNDF, NFC, RFV, TDN, NEI, NEm, NEg, ME, DE.

(10) Basic plus Minerals \$32: DM, CP, ADF, aNDF, NFC, RFV, TDN, NEI, NEm, NEg, ME, DE, Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo.

(11) Ration Balancer \$36: DM, CP, SP, ADF, aNDF, NFC, RFV, TDN, NEI, NEm, NEg, ME, DE, Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo, S.

(311) Ration Balancer Plus \$56: DM, CP, SP, ADF, aNDF, lignin, fat, ash, NFC, RFV, TDN, NEI, NEm, NEg, ME, DE, Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo, S.

(315) Model Profile \$81: DM, CP, SP, ADICP, NDICP, ADF, aNDFom, lignin, fat, ash, starch, ESC, NFC, RFV, TDN, NEI, NEm, NEg, ME, DE, Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo, S, Cl.

(13) Guarantee Analysis \$35: DM, CP, crude fiber, crude fat (ether extract), ash.

Specialty Packages

(207) Fermentation Profile \$25: For evaluating silage quality – lactic, acetic, lactic/acetic ratio, propionic, butyric, iso-butyric, VFA score, total acids, pH, CP, ammonia CPE, ammonia N as a percentage of total N.

(314) Animal Byproducts \$50: (Domestic Only) Must be used for all products of animal tissue origin. Any animal product requesting any other package will automatically be assigned this service and charged accordingly. DM, CP, SP, fat, ash, TDN, NEI, NEm, NEg, ME, DE, Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo, S.

(19) Liquids \$49: Must be used for all liquid products (whey, molasses, etc.) Any liquid requesting any other package will automatically be assigned this service and charged accordingly. DM, CP, fat, ash, est. carbs., TDN, NEI, NEm, NEg, ME, DE, Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo, S.

(12) Mineral Ingredient or Mixture \$35: Must be used for all mineral products. Any mineral requesting any other package will automatically be assigned this service and charged accordingly. DM, CP, Ca, P, Mg, K, Na, Fe, Zn, Cu, Mn, Mo, S, Co, Cl.

NDFD Analyses

(525) NDFD 24hr \$27

(531) NDFD 30hr \$27

(549) NDFD 48hr \$27

(585) Forage NDFDom \$80: aNDFom, uNDFom, and NDFDom at 30, 120 & 240 hr.

(586) Non Forage NDFDom \$80: aNDFom, uNDFom, and NDFDom at 12, 72, & 120 hr.

Sampling Procedures

Your analytical results are only as good as the sample submitted for analysis. Collecting a representative sample is the first step of the analytical process. Following recommended sampling procedures will help insure that our results truly reflect the nutrient composition of your sample. Please reference our website for sampling instructions.

Policies

1. An analysis is only as good as the sample submitted. Every effort should be made to ensure that a good representative sample is taken. Upon arrival at the lab, half of the sample will be used for analysis and half will be saved as a back-up.
2. Proper payment must accompany all samples at the time of submittal. Failure to provide payment will result in your analyses being held until proper payment is received.
3. All results pass through an "edit system". The edit system contains expected ranges for most feed types. If any component of an analysis falls outside of the typical range, the results are flagged, evaluated and subject to retesting.
4. If you are unsure of any result that you receive, you may call the lab at 607-375-9962 and request that the component in question be reanalyzed to confirm the original result. Retest requests made within 7 days of the "Date Printed" on the report will be performed free of charge.
5. All pricing is USD per sample. Prices and services subject to change without notification.
6. Any samples exceeding recommended sample sizes may be assessed the handling fee at our discretion and without notice. This also applies to other atypical samples. Visit our website for more information on sampling or call prior to submitting your samples.
7. By providing your email you are authorizing Dairy One and its email provider, Constant Contact, to send you future electronic communications including analytical results, newsletters, and service announcements. You may unsubscribe at any time by emailing us at foragelab-news@dairyone.com or clicking the SAFE UNSUBSCRIBE link located at the bottom of all Constant Contact email communications.
8. There will be a \$2.00 charge for insufficient paperwork.
9. Grind all sample request will be subject to a minimum \$8.00 per sample charge.