



# Dairy One

730 Warren Road  
Ithaca, NY 14850  
Phone: 800-344-2697  
Fax: 607-257-6808  
www.dairyone.com

Date: \_\_\_\_\_

Company/Farm Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Account Number: \_\_\_\_\_

Dear Prospective DC user:

Thank you for your interest in upgrading from Scout to Dairy Comp 305 herd management software.

**Please complete this questionnaire and return it with the \$350 setup fee to: Dairy One (Attention: Judy Moody), 730 Warren Road, Ithaca, NY 14850.** For faster service, you may fax the questionnaire to us at 607-257-6808. If your dairy is located outside the Northeast region of the United States, contact Valley Ag. Software at [www.vas.com](http://www.vas.com).

Once we receive your questionnaire and setup fee, we will begin the process of getting you started with Dairy Comp 305. Please call us if you would like to pay the setup fee with a credit card.

The steps to getting you started are as follows:

**You:** Return the completed questionnaire and \$350.00 setup fee. Please contact us if some part of the questionnaire is not clear. You can call 800-344-2697, ext. 1, or e-mail: [amr@dairyone.com](mailto:amr@dairyone.com)

**We:** Assign a person from our team to focus on helping you with startup. Please note that anyone on our team will be prepared to help you, but your assigned "Guide" will pay special attention to tracking your progress. Your Guide will review the questionnaire, call you with any further questions, determine the best method of load your data, and customize your data file (we call it a "cowfile") and ship you your startup pack. The startup pack will include the Dairy Comp software CD, hardlock, instructions, and reference materials.

**You:** Once you receive your installation pack, you will need to call Dairy One so that we can get a backup of your Scout cowfile to convert.

In approximately 4-8 weeks after your convert we will schedule a time for an installation visit. During this visit we will finish customizing your data file and answer any questions you have regarding the program.

You can choose from one of the following payment options for Dairy Comp 305:

- Option 1: Subscription license purchase \$3425.00. This option requires access to an internet connection and a subscription to annual updates. It includes a Read Only Shadow only of Dairy Comp and a 1 year subscription to Pocket Cowcard Read.
- Option 2: Annual rental subscription \$1320.00. This option requires access to an internet connection.

A daily milk meter interface is an additional \$1850.00 and requires the license purchase. Heat/Activity Only Interface is \$1150 and requires the license purchase. Generally, Option 1 is the best option and recommended for most software users.

If you are not satisfied with the program, there is a 90-day money back guarantee in effect from the time your software is shipped. The guarantee excludes the setup fee and LOOP (test day) download charges.

Thank you for choosing Dairy Comp 305 herd management software. We look forward to working with you.



## Dairy Comp 305 Installation and Setup Questionnaire

For Northeast dairies only. All others, please contact Valley Ag. Software at [www.vas.com](http://www.vas.com)

Please complete the following and mail or fax to:  
Dairy One, (Attention: Judy Moody)  
730 Warren Road, Ithaca, New York 14850 Fax:  
607-257-6808, Ph: 800-344-2697, ext. 1

Date: \_\_\_\_\_

**Account Number:** If you use DHI testing services \_\_\_\_\_

### Phone Numbers:

Barn: \_\_\_\_\_ Home: \_\_\_\_\_

Cellphone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-Mail: (Please print clearly) \_\_\_\_\_

Do you have internet access?  Yes  No

If yes, do you connect through  Dial up Modem  Cable Modem  DSL ?

If you have a dial up connection, what is the phone number for the line used by your PC's modem?

\_\_\_\_\_

### Your PC

1. Please give us some information about your PC and Printer (make/model, age, size, speed)?

\_\_\_\_\_

2. Is your printer connected with a USB connection?  Yes  No  Uncertain

3. What operating system does your PC run?  VISTA  Windows 7  Windows 8  Windows 10

Other: \_\_\_\_\_

4. Does your PC have a working CD-ROM?  Yes  No  Uncertain

5. Does your PC have 2 working USB ports?  Yes  No  Uncertain

6. Is there a special time you prefer to begin using Dairy Comp? \_\_\_\_\_



## Testing>Loading your Dairy Comp

1. Are you on any DHI testing or records program?  Yes  No

If Yes, with who? (Testing organization, processing center) \_\_\_\_\_

2. When was your last test day? (approximately) \_\_\_\_\_
3. Are you currently running any other Herd Management Program? \_\_\_\_\_

## Electronic Meters Or Animal Activity System (if you do not have electronic meters or animal activity system skip to Cow Identification)

1. Do you have a daily milk weight recording system?  Yes  No

2. Do you have an animal activity system?  Yes  No

If Yes to either, what brand? \_\_\_\_\_

3. Do you have automatic ID?  Yes  No
4. Animal Activity tags? How many? \_\_\_\_\_
5. Sort gates? How many? \_\_\_\_\_

## Cow Identification

1. In what order do you number your cows and calves? \_\_\_\_\_
2. Do you re-use cow numbers?  Yes  No
3. Are there any duplicate ID numbers in the herd, including duplicate numbers between cows and calves?  
 Yes  No

## Pen Definitions

What are your pen numbers? Please indicate for each pen which are Milking, Dry Cows, Pre-Fresh, AI, Hospital and BULL. You can also identify your heifer pens and locations.



## Technicians and Breeding Codes

If you use AI, list the breeders you want Dairy Comp to track.

Tech #	Name
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	

If you would like to keep track of the type of breeding, please list those codes below. (For example, S=Standing, T=Timed, K=Kmar)

Code Letter	Description
<b>S</b>	<b>Standing</b>
<b>T</b>	<b>Timed</b>
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	



## Veterinary Setup and Vet list

1. How often do you do vet checks? \_\_\_\_\_
2. Fresh Checks? I want to check fresh cows at \_\_\_\_\_ days in milk.
3. Preg Checks (A.I.) I want to check for pregnancy at \_\_\_\_\_ days bred.
4. Reconfirm Pregs? I want to re-check pregnant cows again at \_\_\_\_\_ days pregnant or more.
5. Cystic cows? I want to check cows that have two heats less than **12** days apart.  Yes  No
6. Missed Heats? I want to check cows that are open and have not been re-bred for \_\_\_\_\_ days or more.
7. Fresh and No Heat? I want to check cows that are \_\_\_\_\_ days or more in milk but have not been bred.
8. Problem Breeders? I want to check all cows that are open and more than \_\_\_\_\_ days in milk.
9. Times Bred? I want to check cows that have been bred \_\_\_\_\_ times or more. *(Not used often)*
10. Third Preg Check? I want to check preg cows a third time at \_\_\_\_\_ days pregnant or more. *(Not used often)*
11. Please describe any other cows you would like to see on herd check day.  
\_\_\_\_\_

## Bulls

If you use bulls on the dairy, how often do you pregnancy check the animals in those pens? For example, if a cow is checked today, how long do you want to wait before you check her again?

## Synchronization (If you have a written protocol, please attach)

1. What type of sync program are you running? Presync/ovs , 12 day Presync/ovs, 10 day Presync/ovs, Double Ovs, G6G , Other: \_\_\_\_\_
2. Are all animals on the same program? \_\_\_\_\_
3. At how many days in milk do you target the first breeding? \_\_\_\_\_
4. How many Presynch prostaglandin shots do you use- 1 or 2? \_\_\_\_\_
5. What days are shots given? \_\_\_\_\_
6. What day is vet check? \_\_\_\_\_
7. What day do you breed? \_\_\_\_\_
8. Are you resyncing cows before vet check? \_\_\_\_\_
9. Is vet check on the same day as shot day? \_\_\_\_\_
10. Are you enrolling cows every week? \_\_\_\_\_



## Posilac

1. If you use Posilac, please describe how you decide which cows receive injections. If you inject according to the recommended label protocol, just write "Label" below.

## Other work lists

1. Please describe other management lists you might find useful?

\_\_\_\_\_

2. Foot trimming? How frequently do you intend to trim an animal's feet (i.e. every 180 days)?

\_\_\_\_\_

3. Are you using treatment protocols? \_\_\_\_\_

4. Do you have a vaccination program for cows or heifers that you want setup?  Yes  No

If yes please attach a copy of the program.



## Invoice: Dairy Comp 305 Setup

Date: \_\_\_\_\_  
Company/Farm Name: \_\_\_\_\_  
Contact Person: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
**Account Number:** \_\_\_\_\_

Scout to Dairy Comp 305 Setup ..... **\$350.00**  
**Total amount** ..... **\$350.00**

Please complete the bottom portion and return with payment. Questions regarding your monthly statement from Dairy One should be directed to Kevin Henry at 607-252-2013 or e-mail kevin.henry@dairyone.com

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*(Please detach and return with payment to Dairy Management Resources, Dairy One Cooperative, Inc. - 730 Warren Road, Ithaca, New York 14850)*

Date: \_\_\_\_\_  
Company/Farm Name: \_\_\_\_\_  
Contact Person: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
**Account Number:** \_\_\_\_\_

**Scout to Dairy Comp 305 Setup**..... **\$350.00**

**Payment Options:**

- Check Enclosed No.** \_\_\_\_\_ **Amount: \$** \_\_\_\_\_ *(Make check payable to Dairy One. Please include your account #).*
- Credit Card- Please call if you would like to pay by credit card**