



Dairy One

Forage Laboratory

730 Warren Road • Ithaca, NY 14850
P: 607-375-9962 • forage@dairyone.com
www.dairyone.com

Advanced Submittal Form

An analysis is only as good as the sample submitted. For sampling instructions, policies and more information, visit our web site at www.dairyone.com

All prices (USD) are per sample. Prices and services are subject to change without notice. See reverse for complete package descriptions.

Name/Company: _____ Account No.: _____

Street: _____ County: (NY Only) _____

City: _____ State: _____ Zip: _____ Country: _____

Fax No. (area code): _____ email: _____

2nd email: _____ 3rd email: _____

Results sent by email. Check to receive mailed or faxed copies: Mail Fax

Report my results in the following units (check one): English (Mcal/lb.) Metric (Mcal/kg) Metric (MJ/kg)

Identify samples, e.g. mml haylage 1st cut or corn silage big bunk. List service codes for services requested.
Basic services listed on reverse, advanced services may also be requested. Full service list available on website.

Farm Name:	Services:	
Description:	KC:	Sample #:
LAB USE ONLY		
Farm Name:	Services:	
Description:	KC:	Sample #:
LAB USE ONLY		
Farm Name:	Services:	
Description:	KC:	Sample #:
LAB USE ONLY		
Farm Name:	Services:	
Description:	KC:	Sample #:
LAB USE ONLY		

Shipping and Labels (Domestic Only)

- I use my own carrier
 Dairy One Single Sample Mailer \$5.00
 UPS Label - Ground \$6.50
 UPS Label - Next Day (Air) \$25.50
 Dairy One Multiple Sample Mailer \$12.00
 UPS Label - 2-Day (Air) \$18.50

Send me labels by: Mail or email UPS Ground UPS 2-Day (Air) UPS Next Day (Air)

Send me: Single Sample Mailer Multiple Sample Mailer Water Kits Manure Kits

CALIBRATE® Contract Holder: Customer Name: _____

Herd Name: _____ CALIBRATE® No.: _____

Payment

Please bill my account

I have enclosed full payment by check: Check No.: _____

Please bill my credit card: Visa Mastercard American Express

Name on credit card: _____ Card No.: _____

Signature: _____ Exp. Date: _____

Each International sample is charged a \$7.00 International handling fee.

Advanced Services

(visit our web site www.dairyone.com for more information)

<p style="text-align: center;">Specialty Packages</p> <p>(16) Custom Package \$8: this allows you to design a package that best meets your needs. A custom package is assembled by combining services listed under "Additional Services". The cost of this service includes a \$8.00 base fee plus the cost of the individual items selected. For example, if you want CP (\$7), NDF (\$7), Ca and P (2 minerals, \$11), the cost of the package is \$33. No base fee is required when you select a standard package and add supplemental services to it.</p> <p>(125) Total Fatty Acids \$55: fatty acid profile including 14 individual fatty acids plus saturated, MUFA, PUFA, and RUFAL values</p> <p>(225) Corn Silage Processing Score \$20: must also request starch</p> <p>(226) Grain Particle Size \$20</p> <p>(181) Fecal Starch, NIR: Cattle only \$12</p> <p>(182) Fecal Starch, Wet Chem: all species \$22</p>	<p>(450) Gross Energy \$60</p> <p>(611) Mold & Yeast Counts \$26</p> <p>(612) Salmonella \$30</p> <p>(613) E. coli \$35</p> <p>(229) Carbon \$11</p> <p>(179) % Grass \$5</p> <p style="text-align: center;">PCR Testing (only available for dry alfalfa hay)</p> <p>(141) Non-GMO \$50</p> <p>(142) Verticillium Wilt \$50</p> <p>(143) Non-GMO and Verticillium Wilt \$85</p>	<p style="text-align: center;">Mycotoxin Testing (Domestic Only)</p> <p>(443) Mycotoxin Panel \$99: Aflatoxin B1, B2, G1, G2, Vomitoxin, Zearalenone, T2, 3-acetyl DON, 15-acetyl DON</p> <p>(447) Ochratoxin A \$75</p> <p>(448) Fumonisin B1, B2, B3 \$75</p> <p>(449) Full panel \$205: Packages 443, 447, 448</p>
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Check the boxes for the desired services

<input type="checkbox"/> (16) Custom Base Fee \$8.00 <input type="checkbox"/> (20) Total N \$7.00 <input type="checkbox"/> (21) Crude Protein (CP) \$7.00 <input type="checkbox"/> (22) Acid Detergent Fiber (ADF) \$7.00 <input type="checkbox"/> (23) Neutral Detergent Fiber (aNDF) \$7.00 <input type="checkbox"/> (123) aNDFom \$10.00 <input type="checkbox"/> (24) Rumen Soluble Protein (SP) \$8.00 <input type="checkbox"/> (25) Fat - Ether Extract (EE) \$11.00	<input type="checkbox"/> (37) Fat - Base Hydrolysis (BH) \$16.00 <input type="checkbox"/> (27) Fat - Acid Hydrolysis (AH) \$15.00 <input type="checkbox"/> (26) Ash \$6.00 <input type="checkbox"/> (28) Lignin \$11.00 <input type="checkbox"/> (129) Crude Fiber \$10.00 <input type="checkbox"/> (30) ADICP \$7.00 <input type="checkbox"/> (31) NDICP \$7.00 <input type="checkbox"/> (32) Rumen Degradable Protein (RDP) \$14.00	<input type="checkbox"/> (34) Starch \$13.00 <input type="checkbox"/> (154) Ethanol Soluble Carbohydrates - ESC \$11.00 <input type="checkbox"/> (254) Water Soluble Carbohydrates - WSC \$10.00 <input type="checkbox"/> (161) Nitrates \$11.00 <input type="checkbox"/> (64) Urea \$15.00 <input type="checkbox"/> (65) Ammonia \$9.00 <input type="checkbox"/> (67) pH \$6.00 <input type="checkbox"/> (450) Gross Energy (Bomb Calorimetry) \$60.00
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Mineral Analyses

<input type="checkbox"/> (41) Calcium (Ca) <input type="checkbox"/> (42) Phosphorus (P) <input type="checkbox"/> (43) Magnesium (Mg) <input type="checkbox"/> (44) Potassium (K) <input type="checkbox"/> (45) Sodium (Na) <input type="checkbox"/> (46) Iron (Fe) <input type="checkbox"/> (47) Zinc (Zn) <input type="checkbox"/> (48) Copper (Cu) <input type="checkbox"/> (49) Manganese (Mn) <input type="checkbox"/> (50) Molybdenum (Mo)	<input type="checkbox"/> \$8.00 for 1 mineral <input type="checkbox"/> \$11.00 for 2 minerals <input type="checkbox"/> \$16.00 for 3 or more minerals
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Other Minerals

<input type="checkbox"/> (59) Sulfur (S) \$6.00 <input type="checkbox"/> (66) Chloride (Cl) \$9.00 <input type="checkbox"/> (203) Cobalt (Co) \$6.00 <input type="checkbox"/> (105) Selenium (Se) \$40.00 (Domestic Only) <input type="checkbox"/> (230) Aluminum (Al) \$6.00 <input type="checkbox"/> (231) Boron (B) \$6.00 <input type="checkbox"/> (232) Chromium (Cr) \$6.00* <input type="checkbox"/> (233) Strontium (Sr) \$6.00 <p style="text-align: center;">*excludes Chromium Oxide</p>

Sampling Procedures

Your analytical results are only as good as the sample submitted for analysis. Collecting a representative sample is the first step of the analytical process. Following recommended sampling procedures will help insure that our results truly reflect the nutrient composition of your sample. Please reference our website for sampling instructions.

Policies

1. An analysis is only as good as the sample submitted. Every effort should be made to ensure that a good representative sample is taken. Upon arrival at the lab, half of the sample will be used for analysis and half will be saved as a back-up.
2. Proper payment must accompany all samples at the time of submittal. Failure to provide payment will result in your analyses being held until proper payment is received.
3. All results pass through an "edit system". The edit system contains expected ranges for most feed types. If any component of an analysis falls outside of the typical range, the results are flagged, evaluated and subject to retesting.
4. If you are unsure of any result that you receive, you may call the lab at 607-375-9962 and request that the component in question be reanalyzed to confirm the original result. Retest requests made within 7 days of the "Date Printed" on the report will be performed free of charge.
5. All pricing is USD per sample. Prices and services subject to change without notification.
6. Any samples exceeding recommended sample sizes may be assessed the handling fee at our discretion and without notice. This also applies to other atypical samples. Visit our website for more information on sampling or call prior to submitting your samples.
7. By providing your email you are authorizing Dairy One and its email provider, Constant Contact, to send you future electronic communications including analytical results, newsletters, and service announcements. You may unsubscribe at any time by emailing us at foragelab-news@dairyone.com or clicking the SAFE UNSUBSCRIBE link located at the bottom of all Constant Contact email communications.
8. There will be a \$2.00 charge for insufficient paperwork.
9. Grind all sample request will be subject to a minimum \$8.00 per sample charge.